

SANDS PROCUREMENT ACADEMY

INTRODUCTION

The Sands Procurement Academy, established in 2017, is a partnership among Sands China, the Macao Chamber of Commerce, and the Macau Productivity and Technology Transfer Center. It provides local SME suppliers, young entrepreneurs, and “Made in Macao” companies with the skills and expertise needed to collaborate with large-scale enterprises like Sands China. As an industry first, the Academy delivers innovative training to align local businesses with international procurement standards. Since 2019, this training course has been open to all SMEs in Macao, offering expert insights into what international corporations expect from suppliers. The programme enhances business capabilities and cultivates a global mindset.

金沙採購學院
Sands Procurement Academy





金沙中國本地中小微企採購合作計劃成立10周年
10th Anniversary of Sands China's Local SME Support Program

2025金沙中國本地中小企供應商開放日
2025 Sands China's Local SME Supplier Open Day

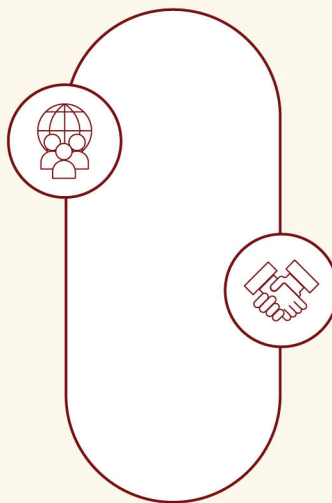
7/04/2025



HIGHLIGHTS

Empowering local SMEs for Global Reach

The Academy leverages Sands China's extensive resources to offer a series of targeted training seminars for Macao's SMEs. Topics covered include as procurement contract basics, supplier code of conduct, Macao labour law fundamentals, sustainable development, procurement process and system overview, logistics management, quality assurance, and warehouse efficiency. These seminars feature industry professionals who share insights and provide guidance to help local SMEs better understand how to collaborate with large international corporations, supporting the enhancement of their business capabilities.



Opening Doors to Business Opportunities

The Academy creates business prospects by prioritising procurement opportunities for companies that have completed the training. Regular business matching events link local SMEs with Sands China's procurement teams, fostering partnerships and unlocking new business opportunities.