



Retail Operations – Senior Manager

Job Description:

- ❖ Oversee and monitor all scope of daily operations of the retail store(s) to ensure the store(s) is properly staffed, stocked and organized.
- ❖ Manage manpower resources in areas to enhance business levels in area of sales, services, implementation, control and contingency where may be expected.
- ❖ Coaching, creating innovative culture and stimulating team vitality, review team performance regularly to identify and support potential staff development.
- ❖ Develop and implement sales and promotion, product strategies with relevant team, handling sales process by KPI analysis and action plan monitoring.
- ❖ Handling of merchandise of slow moving, over-stocked, damaged or transferred merchandise to maintain required month of supply.
- ❖ Work with merchandising team to ensure implementation of various store strategy particular on pricing, promotion, marketing plans, and visual display.
- ❖ Manage stock and regularly review product ranges to suggest discontinues and development of new product lines.
- ❖ Awareness of market and competitor trend, update with management team for commercial decision.

Position Requirements:

- ❖ Bachelor degree is required
- ❖ At least 10 years of related experience and 6 years of managerial experience
- ❖ Fluent in Cantonese, English and Mandarin
- ❖ Strong communication, organizational, planning, delegation and control skills
- ❖ With good knowledge in solid retail operations' field

Hotline: 8118 6293

If you are interested, please send your CV to sclcareer@sands.com.mo